

Black Economic Development Fund

IMPACT REPORT

2023

LLSC FUND MANAGEMENT

Released April 3, 2024

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CASE STUDIES. Certain investment examples have been selected based on objective, non-performance based criteria solely to provide an example of the type of investment BEDF targets and BEDF's process to identify and analyze such investments. LFM makes no assurance that investment opportunities similar to that described in the investment example will be available in the future. It should not be assumed that the investment example provided was profitable or will be profitable going forward, or that BEDF's future investments will have similar traits to the example presented.

Our Vision

ABOUT THE BLACK ECONOMIC DEVELOPMENT FUND

The Black Economic Development Fund (“BEDF”) is a \$250 million impact investment fund built to address economic challenges in the Black community and to help close the racial wealth gap. The Fund invests in Black-led real estate developers, financial institutions, anchor organizations, and other businesses that serve the Black community by operating in Black neighborhoods or catering to Black neighborhoods. BEDF’s goal is to grow these organizations and strengthen their contributions to the Black community. The Fund’s deployment strategy is industry and geography agnostic.

OVERALL IMPACT

\$211.9M

Invested in closed deals



100% invested in organizations serving
the Black community



Real estate and affordable housing impact



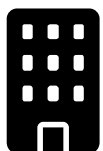
8,541 Homes

Housing units created or preserved serving 8,541 families



5,700 Affordable homes

Units reserved for families making at or below 80% Area Median Income (AMI)



1,100,000+ sq. ft.

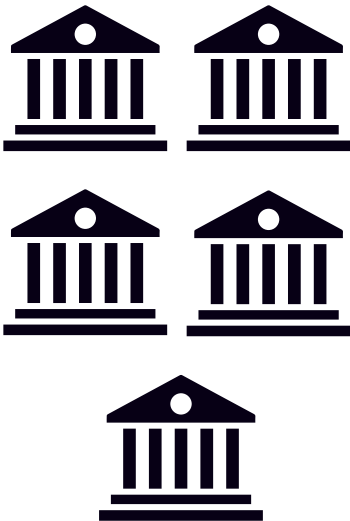
Financed for mixed-use and commercial space

DEAL METRICS

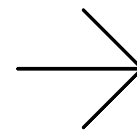
DEPOSITS

\$17M

Deposited across five Black-owned banks



BUSINESS



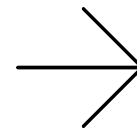
\$28.6M

Invested in Black-owned businesses

\$105.7M

In annual estimated revenue by Black-led businesses

REAL ESTATE



\$166.2M

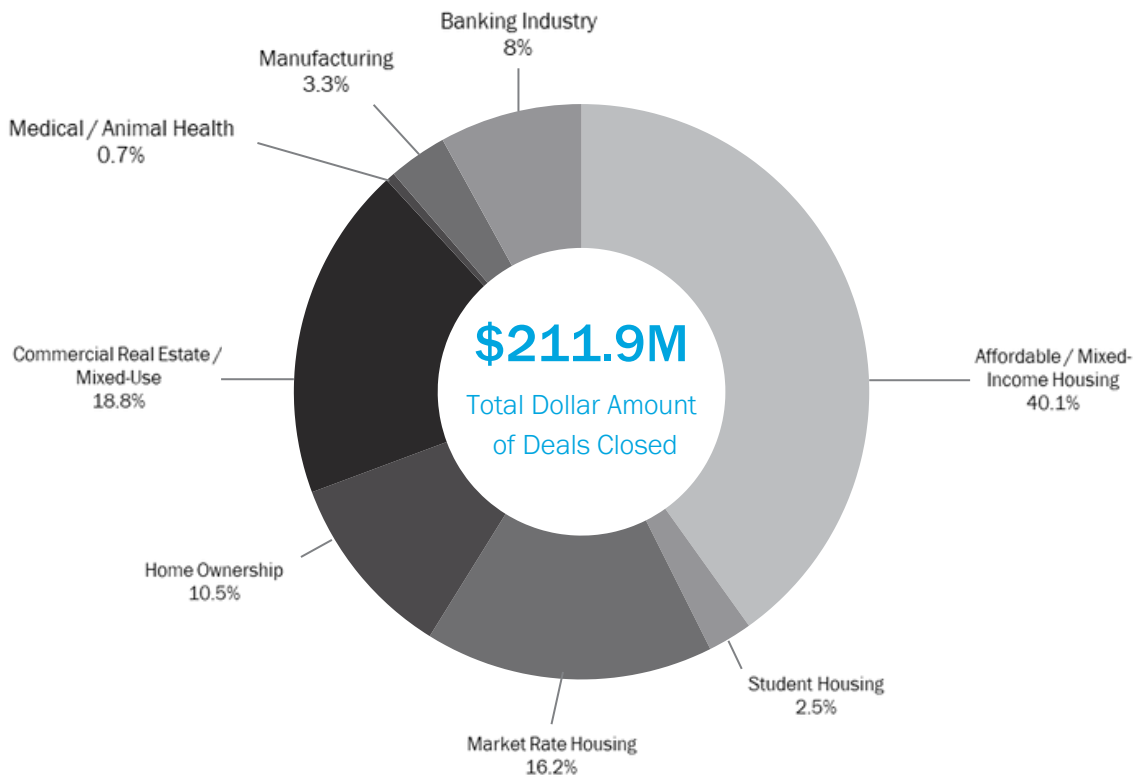
Invested in Black-led real estate developers

\$2.3B

Leveraged by BEDF capital into Total Development Costs

Banks include (1) Optus Bank, (2) Unity National Bank, (3) Carver Federal Savings Bank, (4) First Independence Bank, and (5) City First Bank.

INDUSTRY BREAKDOWN



Affordable / Mixed-Income Housing
\$85 million



Commercial Real Estate / Mixed-Use
\$39.9 million



Student Housing
\$5.3 million



Medical / Animal Health
\$1.1 million



Market Rate Housing
\$34.4 million



Manufacturing
\$7 million



Home Ownership
\$22.2 million



Banking Industry
\$17 million

IMPACT STATS

WOMAN-LED BUSINESSES

3%

of mature businesses in the US are owned by Black women ¹



11.6%

of BEDF's investments are in Black, women-led transactions

\$22M



BEDF is supporting homeownership through three investments totaling \$22M

1 HBCU



BEDF is financing the redevelopment of 2.2-acres for Howard University's campus

236 HOMES



BEDF is financing the development of income-restricted senior housing

1 FARMER



BEDF is financing the operation of a turnkey seed cleaning and storage facility

\$17M



The largest BEDF transaction was a \$17M deal to a Black female developer in Charlotte, NC

MINORITY DEPOSITS

21 MDIS

There are only 21 Minority Depository Institutions in the US that are Black-led ²



5 BANKS

BEDF made deposits in 5 different Black Banks

1. Harvard Business Review, Black Women Are More Likely to Start a Business than White Men." (May, 2021)

2. FDIC Minority Depository Institutions Program List (Released Dec 31, 2022)

GEOGRAPHIC FOOTPRINT

BEDF has invested capital in 26 different cities across the U.S.

Apopka, Florida

Austin, Texas

Charlotte, North Carolina

Chicago, Illinois

Cleveland, Ohio

Cleveland, Mississippi

Columbia, South Carolina

Desoto, Texas

Detroit, Michigan

Harrison, New York

Houston, Texas

Indianapolis, Indiana

Jacksonville, Florida

Las Vegas, Nevada

Los Angeles, California

Miami, Florida

Minneapolis, Minnesota

New Haven, Connecticut

New York, New York

Oklahoma City, Oklahoma

Orlando, Florida

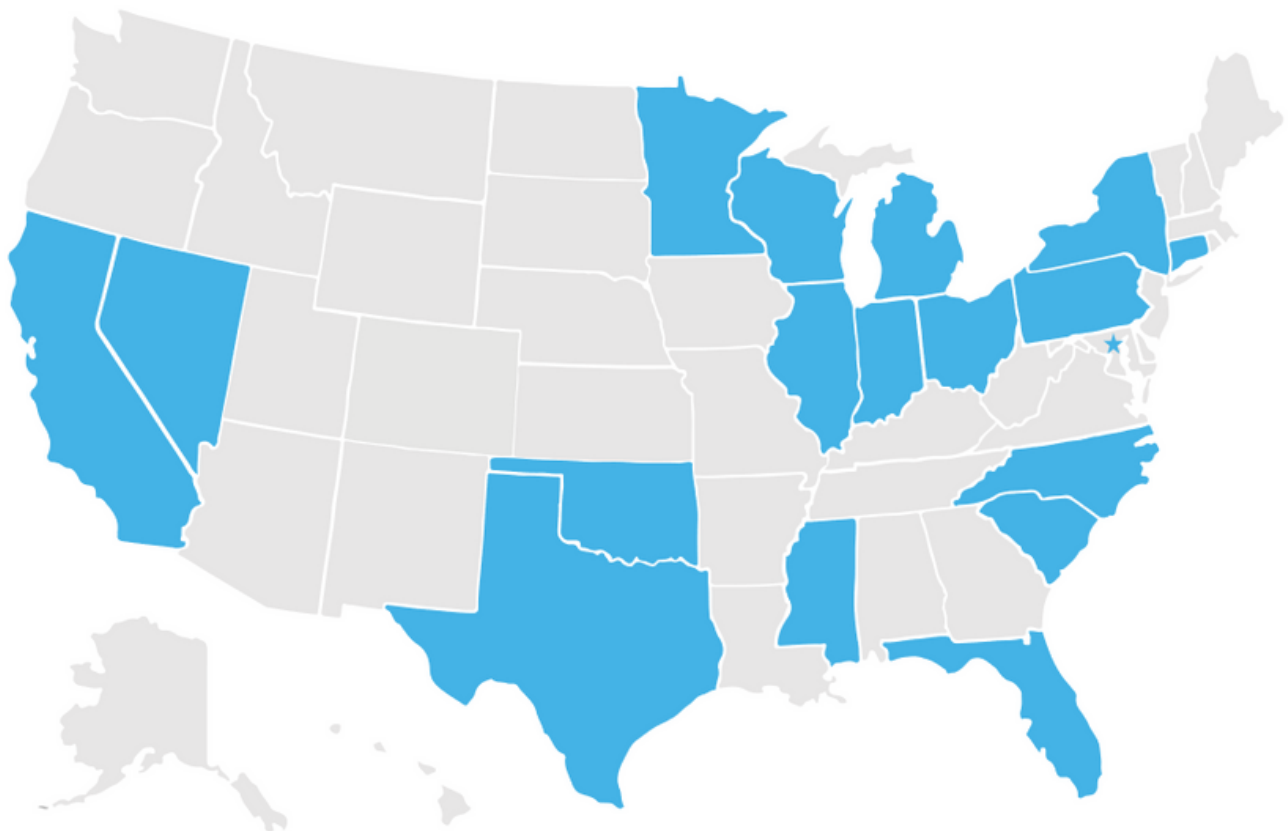
Pittsburgh, Pennsylvania

Romulus, Michigan

Syracuse, New York

Washington, D.C.

West Allis, Wisconsin



2023 AT A GLANCE

LISC FUND MANAGEMENT